



EST. 1921



KATIE O'BRIEN'S

irish tavern

katie o'brien's
irish taverns



GUINNESS
Stout

BIRRA MORETTI

locations



DURHAM

FEBRUARY 2023

Licence: 2.30am

Capacity: 750

Landlord: Kent County

Council Superannuation

Fund | 6,000 sq² ft

NEWCASTLE

JUNE 2023

Licence: 3.30am

Capacity: 300

Landlord: Vaulkhard Group

3,000 sq² ft

LEICESTER

AUGUST 2023

Licence: 3am

Capacity: 400

Landlord: Camerons

4,500 sq² ft

SHEFFIELD

FEBRUARY 2024

Licence: 2.30am

Capacity: 300

Landlord: Moore Trust

4,000 sq² ft

NOTTINGHAM

JUNE 2024

Licence: 2.30am

Capacity: 300

Landlord: Park Row Ltd

3,330 sq² ft

LEEDS

SEPTEMBER 2024

Licence: 4am

Capacity: 400

Landlord: Camerons

4,000 sq² ft

HARROGATE

OCTOBER 2024

Licence: 2.30am

Capacity: 350

Landlord: M&G

6,000 sq² ft

YORK

JULY 2025

Licence: 2.30am

Capacity: 650

Landlord: Marstons

6,500 sq² ft

BIRMINGHAM

AUGUST 2025

Licence: 2.30am

Capacity: 700

Landlord: LS Property

7,000 sq² ft

LINCOLN

SEPTEMBER 2025

Licence: 2.30am

Capacity: 320

3,500 sq² ft

MANCHESTER

APRIL 206

Licence: 4am

Capacity: 750

Landlord: Maizelands

Ltd | 10,000 sq² ft

BARNSELY

MAY 2026

Licence: 2.30am

Capacity: 400

Landlord: Barnsley

City Council

3,500 sq² ft

who we are

The Innvest Leisure Group is owned and operated by brothers Gordon and Jonathan Codona, both have a vast knowledge of developing and operating different brands across the country. Starting working in the leisure industry in a family business, ranging from amusements to nightclubs.

Both working in the industry over 25 years. The first step into the bar hospitality trade was in 2006. Both brothers have been involved in the business from inception.

Both extremely driven, passionate, and determined individuals, they successfully operate city centre venues across the country.

With a wide range of experience across the sector, developing several concepts including Sports Bars, Cocktail bars, Luxe bars and Nightclubs. Having successfully sold and traded on several venues they now are committed to developing the Katie O'Brien's brand.





the brand



Katie O'Brien's Irish Tavern is a city centre venue with a welcoming local pub feel. Whilst having a cosy environment for an early drink, Katie's stage for live entertainment sets it apart from rival venues. From local up and coming acts to nationally renowned bands, Katie's USP is it's fun lively atmosphere.

The brand's style is inspired by a cosy authentic pub. Think dark wood, stained glass and warming fireplaces. The venues are intentionally split into cozy

nooks and intimate zones, all crucially with a great view of the stage. This layout works equally well for a great night out, or an after-work pint, where you can happily enjoy a drink.

The venues, whilst feeling intimate, also have the necessary size and capacity to cope with large crowds at the all-important weekend trade. Venues tend to trade at reasonable levels midweek, but, as expected in city centres, have peaks on Fridays and Saturdays.



TARGET market

Katie's target market is late twenties to late forties. This is a marketplace that appreciates quality and does not question the cost if the product is correct. This is helped us maintain a great Gross Profit, ensuring high profitability.

Due to its unique atmosphere, Katie's regularly attracts

customers either side of its target market, but remains loyal to its core values to ensure repeat custom of its desired market.

This age range has proven to be a loyal weekly market, as opposed to a younger market that tend to be much more fickle with styles and trends.



katie's performance



Katie's opened its first site in February 2023 and has become an instant hit in each location it has launched.

This shows that despite the different location in these cities, Katie's is a brand that has already proven it travels, from large

to small cities it has performed equally well.

The brand has found a gap in the market that appeals to a broad age range, something that is very rare in a city centre circuit environment.

**OVER 80K
PEOPLE VISIT
KATIE O'BRIEN'S
PER WEEK**

**OVER 170+
LIVE MUSIC
PERFORMANCES
PER WEEK**

**GUINNESS QUALITY
ACCREDITATION APPROVED
BY DIAGEO**

**FASTEST GROWING
IRISH BAR BRAND IN THE UK**



where we want to be 

BRISTOL

CAMBRIDGE

CARDIFF

DERBY

EDINBURGH

GLASGOW

HULL

LIVERPOOL

OXFORD

READING

WAKEFIELD



AND EVENTUALLY . . . LONDON

what we need

- 2,000 square ft to 8,000 square ft.
- 2am licence
- Ground floor preferred, Basement and 1st floor considered
- Fitted units preferred, shell units considered

Due to ambitious rollout plans, units that have planning and licence in place, that have been used previously for similar purposes, are preferred. However, fantastic locations will always be looked at. Brand is wet and entertainment led, therefore does not require a kitchen. However, we are happy to provide food provisions in the right locations.



press



Thousands visit Birmingham's huge new Irish bar in days after its opening with live music and Guinness

More than 4,000 pints of Guinness and Murphy - and 20 live music acts - mark the opening of Birmingham city centre's latest Irish bar which has already welcomed more than 3,500 through its doors

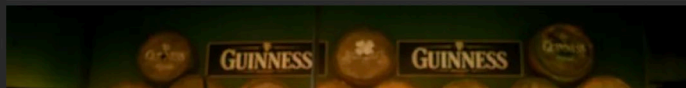
By **Fionnuala Bourke** | Published Aug 29

Katie O'Brien's: Inside new Irish bar that punters almost drank dry on opening day

But don't worry, Guinness stocks have been replenished

By **Lynette Pinchess** Life writer

Bookmark | f | X | Comments 10

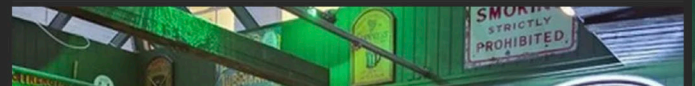


Photos inside new Irish bar Katie O'Brien's as Birmingham sinks 4,000 pints of stout

The chain is breathing new life into the old Botanist on Bennetts Hill and Brummies showed up in their thousands to see it

By **Kirsty Bosley** Features Writer

Bookmark | f | X | Comments 11



Enjoying the craic and a first look at Katie O'Brien's

By **Darren Greenwood** • 15th August

Drinkers of all ages are enjoying the craic at York's newest Irish Bar.

Katie O'Brien's off Coney Street has just experienced its first full week of trade,

What's On > Music & Nightlife > Newcastle United FC

Newcastle United stars head to city centre bar to celebrate after epic cup win at Wembley

Newcastle players and staff were still in high spirits on Monday night after Sunday's Carabao Cup final win



By **Simon Duke** TV & Showbiz Editor

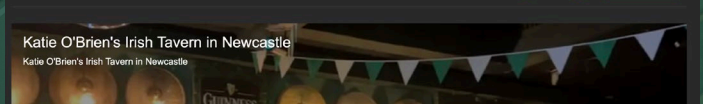
15:42, 19 Mar 2025 | Updated 16:58, 19 Mar 2025

Inside Newcastle's new Irish bar Katie O'Brien's that drinkers say serves the city's 'best pint of Guinness'

We take a look inside Katie O'Brien's Irish Tavern which has just opened on Newcastle's Collingwood Street

By **Sophie Brownson** City Centre Reporter

Bookmark | f | X | Comments 5



People

New bar in Harrogate is launched and enjoys an amazing opening weekend

By **Graham Chalmers**



Published 9th Dec 2024, 16:06 GMT | Updated 9th Dec 2024, 16:07 GMT

Katie O'Brien's Leeds review: This lively Irish pub is a guaranteed good time - if you can handle the crowds

YEP Reviewer

Leeds: How can pubs be safeguarded?

If you can brace yourself for a jostle to the bar, this lively tavern is a guaranteed good time.

Katie O'Brien's [opened in Leeds last autumn](#), promising a 'taste of Ireland' and the perfect pint. If the queues for entry are anything to go by - often snaking

We picked five 'cosy' pubs to escape the Christmas Market hustle and bustle

Story by **Robson McCallister** • 1w • 3 min read



OUR team



Our business is well equipped to cope with our expansion plans, due to the infrastructure we already have. Each site has its own management team supported and overseen by our Head Office team which consists of:

Company Directors

Gordon Codona
Jonathan Codona

Operations Director

Shaun Jenkinson

Financial Controller

Lesley Brown

Accounts Executives

Lee Thompson

National Sales & Marketing Manager

Jessica Walker

Designer & Creative Lead

Maria Pelaez

Social Media Executive

Abi Kilmartin

Launch Manager

Zachary Collingbourne

Live Entertainment

Booking Manager

Matt Stoddart

Live Entertainment

Booking Co-ordinator

Audrey Meagan

Recording Entertainment Manager

Kev Laws

The team work collectively to deliver our vision and all-important KPI's.



KATIE O'BRIEN'S
irish tavern



Richard Shuttleworth
rs@pudneyshuttleworth.co.uk
07747 008458

Will Hepplewhite
wh@pudneyshuttleworth.co.uk
07846 006790

Miriam Hughes
mh@pudneyshuttleworth.co.uk
07470 862042